

BLUE VALLEY SCHOOLS

Board Advisory Committee

FINANCE & OPERATIONS

MEETING MINUTES

April 10, 2025 @ 7:30 - 9:00 a.m.

Board Of Education Room, District Office

COMMITTEE MEMBERSHIP

Jason Anderson, Brian Daley, Jason Gillam, Jacquelyn Hancock, Kyle, Hayden, Sara Holmes, Patrick Hurley, Kelly June, Jeremy McFadden, Jim McMullen, Carrie Myers, Clay Norkey, Lou Pisani, Chales Rathbun, Tom Robinett, Ryan Rutkowski, Tamara Sandage, Megan Senatore, Jake Slobodnik, Brenda Stasiulis, Michelle Tilburg

1. Jake Slobodnik, Executive Director of Operations, welcomed the committee and reviewed the meeting agenda.
2. Dr. Katie Collier, Deputy Superintendent Learning, provided an update on student fees; Charles Rathbun, Director of Food & Nutrition Services, provided an update on meal pricing; and Jason Gillam, Director of Business Operations, presented an update on transportation and facility rental fees.
3. Jake Slobodnik, Executive Director of Operations, and Jason Gillam, Director of Business Operations, presented the bids and contracts as follows:

DESIGN & CONSTRUCTION CONTRACTS

Auxiliary Gymnasium / Storm Shelter - from Straub Construction Company, Inc. for BVSW (Bond \$7,593,000.00 Estimated)

BVSW New Gymnasium Special Inspections - from Kruger Technologies for BVSW (Bond \$20,000.00 Estimated)

Utility Easement- from Evergy Metro, Inc. for Wolf Springs Middle (N/A \$0.00)

Finish Work, Restroom Maintenance, and Pod Conversion – from Circadia for BVN, IVE, VPE (Bond, Capital Outlay \$217,327.00 Estimated)

BVN-2501 Interior Finish Work	\$30,840.00 Estimated
IVE-2501 Restroom Maintenance	\$99,222.00 Estimated
VPE-2501 Pod Conversion	\$87,265.00 Estimated

Testing, Balancing, and Commissioning Services – from AccuTec Services, Inc. for LES, CHE, BVN, HMS, BVNW (Bond \$52,610.00 Estimated)

LES-2401 Classroom Additions	\$9,950.00 Estimated
CHE-2401 Classroom Additions	\$13,040.00 Estimated
BVN-2401 Band Room Addition	\$9,210.00 Estimated
HMS-Gym/Storm Shelter Additions	\$9,240.00 Estimated
BVNW-Weight Room Addition	\$11,170.00 Estimated

Monument Sign Replacement – from Universal Construction for BRE, BVM, HES, IVE, LES, LKM, LMS, MTE, OMS, OTE, OTM, PRM, PSM, PSE, STAN, SPE, TCE, AND VPE (Capital Outlay \$459,216.00 Estimated)

BIDS

21022 Disaster Mitigation and Restoration Services – (Year 5 of 5) (2025-26) from Frontier Restoration, NCRI, ServiceMaster, Zipco Contracting for District Wide (General Fund \$200,000.00 Estimated)

23017 Prime Food Vendor RFP – Year 3 of 5 (2025-26) from US Foods, Inc. for District Wide (Food & Nutrition \$3,800,000.00 Estimated)

23024 Produce Food Vendor RFP – Year 3 of 3 (2025-26) from C&C Produce for District Wide (Food & Nutrition \$634,295.75 Estimated)

24009 Cabling Projects RFP (25-069) – from Envision Technology Group for Blue Valley West and Blue Valley Middle (Bond \$696,835.00 Estimated)

24009 Centegix Antenna Cabling (25-076) – from Envision Technology Group for District Wide (Capital Outlay \$21,502.00 Estimated)

25019 Copy Paper – from JMF International Group, Inc. for Logistics Center (General Fund \$50,714.40 Estimated)

25021 Food Service Equipment – from B&J Foodservice Department for OMS and VPE Kitchens (Capital Outlay \$36,174.00)

E-Rate Form 470 Bid #250020230 Internet Services + DDoS Mitigation (25-073) – from AT&T Business for Support Services Center (General Fund \$128,544.00 Estimated)

STATE & LOCAL CONTRACTS - PURCHASES

American Digital Security, LLC – This purchase will upgrade the HMS and BVM interior building cameras. (25-070) (Bond \$108,004.18 Estimated)

Kansas City Audio-Visual, Inc. – This purchase will install A/V Smart panels in PSE, OHE and HES Classrooms to refresh the technology. (25-072) (Bond \$50,796.15 Estimated)

Kenton Brothers, Inc. – These contracts will add badge access to BVNW new weight room and BVSU new gym doors. (25-077 and 25-078) (Bond \$20,662.65 Estimated)

Lankford Enterprises, Inc. – This purchase is for the Blue Valley High gym floor repair, sand and refinish. (Capital Outlay \$32,300.00 Estimated)

CURRICULUM

ACT Inc. Pre-ACT9 – This is for the Pre-ACT 9 for freshmen to take on the high school testing day in Spring 2026. The cost of the test is \$19/student with an estimate of 2,000 freshmen needing this test for a cost of \$38,000. NOTE: PY Estimated cost is based on the number of tests ordered for April 2025; we will only be charged for answer sheets returned. (General Fund)

2024/2025

\$34,920.00

2025/2026

\$38,000.00 Estimated

Amplify Education, Inc. – This purchase provides in-person training from Amplify trainers with sessions in groups of 30 to ensure personalized support. In order to help our Kindergarten through 5th grade teachers confidently and successfully launch their new instructional resources for teaching literacy, this will provide specialized professional learning when teachers return in August. (Professional Development)

2023/2024

N/A

2024/2025

\$45,000.00 Estimated

Cengage Learning – This purchase request will provide resources for high school students who receive instructional support through our ESOL program. It replaces our current end of life resources and importantly, adds resources specifically for students who enter high school as nonspeakers, aligning with the established levels of language acquisition from nonspeakers to proficiency and supporting learners at each level. The resources include 6 years of digital resources for both teachers and students. (Textbook & Student Materials)

2023/2024

N/A

2024/2025-2030/2031

\$76,847.40 Estimated

Cengage Learning - This purchase request is for new resources for our students and teachers in the AP US History course. After participating in a resource review, our teachers selected this resource. The 6-year purchase provides printed textbooks and digital access for students as well as print and digital resources for teachers of the course. A professional learning session is included for August as well as teacher manuals and test preparation resources were negotiated at no cost. (Textbook & Student Materials)

2023/2024

N/A

2024/2025-2030/2031

\$146,705.50 Estimated

Curriculum Associates, LLC - The iReady 8th Grade Algebra 1 product was successfully piloted in several of our buildings this year. This new product is available for purchase for 2025-26 specifically all 9 middle schools. It includes student consumable materials, teacher manuals, the digital platform for teachers and students, and the diagnostic test. This assessment will be administered 3 times a year to measure student progress and to provide teachers with students' next instructional steps. NOTE: This is a 4-year quote so that the adoption cycle for all iReady K-8 products will align. (Textbook & Student Materials)

2023/2024

N/A

2024/2025-2028/2029

\$117,052.65 Estimated

Macmillan Holdings dba MPS - Students and teachers of Applied Psychology will receive new textbooks and corresponding digital resources in this 6-year adoption. In addition to their teacher manuals, teachers of this course will receive access to a test bank and a complimentary session of professional learning to support them as they launch instruction with their new resources. (Textbook & Student Materials)

2023/2024

N/A

2024/2025-2030/2031

\$23,070.08 Estimated

Mandarin Matrix, Inc. - This purchase provides a 1-year renewal to the digital components of Mandarin Matrix for the Chinese Immersion program for students in grades K-5, plus the continuing students in grades 6-8. These digital resources are for students and teachers. (Capital Outlay)

2023/2024

\$34,790.00

2024/2025

\$35,040.00 Estimated

McGraw Hill Education, Inc. – This purchase provides a 1-year renewal to the digital components for the high school health program that are set to expire on July 31, 2025. These digital resources are for students and teachers. (Capital Outlay)

2023/2024

\$44,417.40

2024/2025

\$50,336.10 Estimated

National Restaurant Solutions LLC – This purchase includes two leveled textbooks for students and teachers in the Culinary Arts sequence of courses. These resources are all printed and there are no consumable components. (Textbook & Student Materials)

2023/2024

N/A

2024/2025

\$31,362.50

QuaverEd Inc. – This purchase provides a 1-year license for digital resources, notably access to over 1200 songs, for our K-5 General Music teachers. It includes lesson resources with composition tools and assessments aligning to the national music standards. (Capital Outlay)

2023/2024

N/A

2024/2025

\$39,600.00 Estimated

Regents of University of California, Los Angeles – This purchase covers teacher and student licenses for the anticipated number of participants in 2024-25, covering the mandatory training for our three teachers who will be new to teaching IDS and the additional six students added to the original estimate. Originally reported in May 2024, the Introduction to Data Science (IDS) course enters its fourth year in Blue Valley in 2024-25. (Capital Outlay)

2023/2024

\$20,556.00

2024/2025

\$30,636.00 Original Cost

\$ 1,080.00 Additional Estimated Cost

\$31,716.00 Revised Estimated Total Cost

Teachers Curriculum Institute LLC – This purchase provides a 2-year renewal of the digital components of the TCI Elementary Science resources that are set to expire on June 30,2025. This purchase includes digital components for teachers and students and complements the printed student textbooks in grades K-5. Teachers do not have a printed teacher manual. Access to teacher resources is entirely through the digital platform. (Capital Outlay)

2023/2024

\$438,760.00

2024/2025

\$379,515.00 Estimated

CONTRACTS

Active Internet Technologies – This was previously reported in May 2024. Additional expenses required for implementation of the District’s new website specifically content migration support. (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
\$85,000.00	\$121,790.00 Original Cost
	<u>\$ 12,000.00 Additional Estimated Cost</u>
	\$133,730.00 Revised Estimated Total Cost

AVID Center – This contract is for AVID Membership Fees Secondary and AVID Weekly Secondary per high school for 2025–26 including BVH, BVN, BVNW, BVSW, AND BVW. (General Fund)

<u>2024/2025</u>	<u>2025/2026</u>
\$22,495.00	\$26,545.00

Centegix – This is a mid-term renewal of the existing 5–year contract with Centegix for our current District wide Crisis Alert system, upgrading to the latest platform being offered by Centegix to its new customers. The District will receive two years of credits that also includes install cost since the current contract was paid in full. (25-074) (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025–2029/2030</u>
N/A	\$2,081,200.00
1st year	\$CR-842,900.00 Credit applied year 1 & 2
2nd year	\$ 0.00
3rd year	\$ 499,000.00
4th year	\$ 395,300.00
5th year	\$ <u>344,000.00</u>
Total	\$ 1,238,300.00

College Board PSAT NMSQT – PSAT NMSQT testing for sophomore and juniors who opt-in testing at each of the five high schools. The District has roughly 1,200 testers across the five buildings each year. Families pay \$22 per test to Total Registration, of which \$1 goes to Total Registration and \$18 goes to the College Board. The other \$3 helps to offset the building costs in test administration. [NOTE: The price is subject to change; College Board reviews prices in the summer.] (Textbook & Student Materials)

<u>2023/2024</u>	<u>2024/2025</u>
\$24,354.00 Estimated	\$26,400.00 Estimated

College Board AP Testing – Advanced Placement Testing is paid by parents through Total Registration, who then pays into the account number provided, from which we pay the College Board. The estimated number of testers for 2025–26 is based off the number of testers over previous years. Cost per test is \$110. College Board gets \$88/test (tests cost \$97 each but schools get a \$9.00 rebate per test.) Total Registration collects \$1.86 per test. The District keeps the rest of the fees to help with test administration – including hiring proctors to administer exams and purchase of exam materials. Additionally, it is possible for College Board to increase the price per test (decisions are made each summer). (Textbook & Student Materials)

<u>204/2025</u>	<u>2025/2026</u>
\$465,000.00 Estimated	\$465,000.00 Estimated

Instructure, Inc. – This subscription supports student data privacy, application transparency and management. This is a 1 year contract. (25-071) (Capital Outlay)

<u>2023/2024</u>	<u>2024/2025</u>
N/A	\$75,055.00 Estimated

Intrado Life & Safety, Inc. – This is an annual quote for Emergency Routing of 911 Services for the BVSD buildings. (25-075) (Capital Outlay)

Total Professional Services Costs:	\$7,256.25
Total Annual Recurring Costs:	\$26,611.08

<u>2023/2024</u>	<u>2024/2025</u>
N/A	\$33,867.33 Estimated

National Dance Alliance – The Blue Valley Northwest Dance Team will be traveling to Orlando, FL to compete in the National Dance Alliance Dance Nationals in February 2026. This provides dancers with an opportunity to build their resume for college dance teams, it brings Blue Valley Northwest High School’s name to the national stage and it builds well-rounded and resilient dancers. National Dance Alliance cost is approximately \$22,400. (Activity Funds)

<u>2024/2025</u>	<u>2025/2026</u>
N/A	\$22,400.00 Estimated

Plus additional expenses to include:	
Southwest Airlines	\$7,200.00 Estimated
Happy Limousine	\$ 800.00 Estimated
Food & Misc. Expenses	<u>\$6,400.00</u> Estimated
Total	\$36,800.00 Estimated

Princeton Review - This contract will provide materials for the ACT Prep Course at each high school. It is estimated that 300 students will take the course next year at a cost of \$99/student. NOTE: Families pay for this course through course fees and each school pays Princeton Review out of their course fees collected. (Textbook & Student Materials)

2024/2025

\$29,700.00

2025/2026

\$29,700.00 Estimated

Renaissance Learning - eduCLIMBER (Year 1 of 3) - This is year 1 of a 3-year agreement with eduCLIMBER Software License, an intervention and data dashboard tool. eduCLIMBER helps educators in a number of ways including: ability to view student data in one location thereby enhancing educator effectiveness and the team problem-solving process, ability to track and record the effectiveness of academic and behavior interventions, and ability to create custom dashboards and forms to streamline the intervention process at the school level. The final amount that KSDE bills is based on the number of students reported to KSDE. (Capital Outlay)

2024/2025

\$119,470.00

2025/2026

\$115,854.00 Estimated

Renaissance Learning - FastBridge - The District uses FastBridge to provide our dyslexia screening exams at middle school and high school, and to provide our aReading exam (measures how well students are putting the pieces of structured literacy together) at elementary level. This is year 3 with FastBridge. The final amount that Renaissance bills is based on the number of students reported to KSDE. (Capital Outlay)

2024/2025

\$89,220.00

2025/2026

\$89,220.00 Estimated

Southeast Kansas Education Service Center - This request is for year 3 of a 3-year contract to move to Xello platform and represents about \$50,000 in savings over the 3 years as compared to previous contract. As part of the District's accreditation process, we must maintain an Individual Plan of Study (IPS) for each student. This process includes career cruising, post-secondary planning, etc. We have maintained this information and process in an on-line tool (Naviance) for many years. The state of Kansas has recently endorsed and negotiated discounted pricing for Xello (thus billing through Greenbush Service Center, not Xello directly). (Capital Outlay)

2023/2024

\$50,439.40 Estimated

2024/2025

\$50,439.40 Estimated

WORKS International Inc. dba PublicSchoolWORKS - This is a renewal contract for PublicSchoolWORKS, the web based training platform that the District uses for employees to complete mandatory training, including state and federal required training, as well as District training, such as P-card, finance and purchasing, BOE policies, etc.

2024/2025

\$35,072.00

2025/2026

\$38,252.00

The meeting adjourned at 9:00 a.m.

Next Meeting

Thursday, May 8th

7:30 - 9:00 a.m.

Board of Education Room